2019 Community Profile Sioux Falls, South Dakota

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Sioux Falls Metro

ð Opportun onal

World Class Healthcal

Midwest Work Ethic . . . in the heart of America

Cultural Opportunities

Pro-business Environment . . . that improves your bottom line

Engaged Leaders . .

academic, corporate & political

Crossroads of America ...



High Value Location . . . affordable with room to grow

enjoy the benefits . . . join our corporate community

_ow Crime

Rate

The most successful businesses of the future will be those searching out innovative, creative business solutions today . . . explore the Sioux Falls metro . . . join our corporate community

Population	e: = !!	
1900	<u>Sioux Falls</u> 10,266	<u>Metro</u> 23,926
1920	25,202	42,490
1940	40,832	57,697
1960	65,466	86,575
1980	81,343	109,435
2000	123,975	172,412
2019	187,200	267,515

Persons/Households/Families

	Metro
Total Households	102,654
Persons per Household	2.46
Total Families	65,343
Persons per Family	3.06
Source: 2017 American Community Survey	

Race Distribution

	<u>Metro</u>
One Race	96.8 %
White	88.6%
Black	4.6%
Asian	1.6%
Other	2.1%
2 or More Races	3.2%
Hispanic/Latino Origin (of any race) Source: 2017 American Community Survey	4.1%



Age Distribution



Source: 2017 American Community Survey

Sex Distribution

	remule	
Sioux Falls Metro	50.1%	
Source: 2017 American Community Survey		

Fomalo

Metro



Male

49.9%

The Sioux Falls Metro Area consists of Minnehaha, Lincoln, Turner and McCook Counties in South Dakota.

Demographics . .

4.1% Hispanic / Latino Origin

Per Capita Income \$32,550

Median Household Income \$64,882

\$81,208 Median Family Income

74.6% Labor Participation Rate

Percent of metro residents 16 and older that are employed

94.3% High School Diploma/GED 44.5% Associate's Degree or Higher **32.2%** Bachelor's Degree or Higher

Educational Attainment of Metro residents 25 and older

68% of Metro Housing Units are Owner-occupied

102,000+ Households are located within the Metro Area

63.1% South Dakota Born

50 - 50

Percentage of population male vs. female

Source: 2017 American Community Survey



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Availability of Labor

Estimated Available Labor Supply ... 16,500 Average Annual Number of New MSA Residents ... 4,500 15,600 Annual College/Tech School Graduates Statewide ... 10,000 MSA High School Graduates 2018 ... 3,000 Labor Force Growth last 10 years ... 17%



Civilian Labor Force, Employment & Unemployment - Metro

Year	Labor Force	Employment	Unemployment	% Unemployed
1990	85,970	83,670	2,300	2.7%
2000	111,250	109,125	2,125	1.9%
2010	133,560	127,210	6,350	4.8%
2018	151,515	147,582	3,933	2.6%

2019 Major Employers (1,000+ employees)

9,432	Sanford Health
8,880	Avera Health
3,688	Sioux Falls School District
3,600	Smithfield Foods
3,009	Hy-Vee Food Stores
2,645	Wells Fargo
1,586	Citi

1,500	Evangelical Lutheran Good Samaritan Society of Sanford Health
1,405	Walmart / Sam's Club
1,352	First PREMIER Bank / PREMIER Bankcard
1,260	City of Sioux Falls
1,152	LifeScape
1,100	Dept of Veterans Affairs Medical & Regional Office

6,100

32.400

Non-Ag Wage & Salary Employment - 2018



South Dakota Labor Market Information Center

605.626.2314 or 800.592.1881 dlr.sd.gov/lmic

\$F Development Foundation **Workforce Development Office** 605.339.0103



Non-farm wage and salary employment has increased by 18% in the Metro area over the last decade.

South Dakota ... One of America's top states for business

- • No corporate income tax
- • No personal income tax
- • No personal property tax
- No inheritance tax
- • No inventory tax
- A Right-to-Work State
- One of the lowest union membership rates

South Dakota has a very attractive business climate



... come share it with us and enjoy the advantages!

South Dakota's population growth has outpaced the nation's ... 8.1% to 5.8% since 2010.



Top States contributing to South Dakota's Population Growth (2017)

Advantages

California	13.8 %
Minnesota	13.4 %
Nebraska	11.1%
lowa	9.5 %
North Dakota	6.7 %
Colorado	4.9 %
Louisiana	4.8 %
Texas	4.4%

Interstate Traffic Counts - 2018

	Vehicles per Day	18.5 minutes	Average Metro Commute Time
Interstate-29			
Exit 73 (Tea Exit) - I-229	36,250	//	
I-229 Exit - 41st Street Exit	50,180		Red along a state of the
26th Street Exit - 12th Street Exit	57,420	70+	Truck Lines Serving the Region
12th Street Exit - Madison Street Exit	54,870		Track Lines Serving the Region
Madison Street Exit - Russell Street Exit	48,480		
5 St 10.55	(Internet Care		
Interstate-90			
I-229 Exit - Cliff Avenue Exit	20,810	And	planting plant
Cliff Avenue Exit - I-90	18,175		
Contraction of Contraction			and the second
Interstate-229		A	and the second second
Louise Avenue Exit - Western Avenue E	xit 38,110	A REAL PROPERTY AND A REAL	
Western Avenue Exit - Minnesota Aven	ue Exit 48,450	Action of the	
Minnesota Avenue Exit - Cliff Avenue E	xit 46,830		and the second
Cliff Avenue Exit - 26th Street Exit	44,495		A CONTRACTOR OF THE OWNER
26th Street Exit - 10th Street Exit	37,710		
10th Street Exit - Rice Street Exit	32,650		S
Rice Street Exit - Benson Road	29,805		
Source: South Dakota Department of Transportation			

Highways

Sioux Falls is one of America's crossroads cities, located at the junction of two Interstate highways, I-90 and I-29. I-90, joining Boston and Seattle, is one of the five coast-to-coast east-west freeways. I-29 runs north-south and joins Kansas City with Winnipeg. I-229 joins I-29 with I-90 south and east of the city creating an interstate loop to enhance traffic flow. South Dakota 100, a limited access principal arterial roadway mirroring I-229 is currently under construction. It will connect I-90 at Exit 402 east of the city to I-29 at the Tea Exit.

Sioux Falls is one of America's crossroads cities, located at the junction of two Interstate highways ... I-90 and I-29. **Express Delivery Services** is readily available in the metro area. UPS and FedEx have air cargo facilities located at the Sioux Falls Regional Airport and operate jet freighters on a daily basis.



Commercial Airline Flights

- 6 flights to/from Chicago
- 6 flights to/from Minneapolis
- 5 flights to/from Denver
- 2 flights to/from Dallas/Ft. Worth
- 1 flight to/from Atlanta
- 1 flight to/from Phoenix Sky Harbor
- 5 Weekly flights to/from Las Vegas
- 5 Weekly flights to/from Phoenix/Mesa
- 2 Weekly flights to/from St. Petersburg/Clearwater
- 2 Weekly flights to/from Orlando
- 2 Weekly flights to/from Los Angeles (Seasonal-Summer)
- Source: Sioux Falls Regional Airport Authority, February 2019

Additional Metro Area Airports:

Lincoln County Airport is conveniently located just south of Sioux Falls, adjacent to I-29. The 3,650-foot runway leads to a modern full service FBO providing major aircraft repairs and aircraft fueling. On the airport grounds, repair station and installation services for all manner of aircraft models is available.

Canton Municipal Airport is located less than 20 minutes southeast of Sioux Falls along US Highway 18. The airport features a 3,600-foot hard surface runway, private hangars, and 24-hour fuel service.



10 Direct Flight Destinations

Sioux Falls Regional Airport - Joe Foss Field

- ... Located approximately two miles northwest of downtown
- ... Largest airport in South Dakota
- ... 62,500 flight operations in 2018
- ... Over 1,065,000 passengers in 2018
- ... Served by Delta, United, American, Allegiant & Frontier Airlines
- ... Charter First provide charter service out of Maverick Air Center
- ... FBO services provided by Signature Flight Support
- ... UPS and FedEx both have air facilities at the airport; operating jet freighters on a daily basis
- ... 74 million pounds of freight/mail pass through the Airport annually



Resources

\$D Department of Transportation 605.773.3265 www.sddot.com **Sioux Falls Engineering Department** 605.367.8601 www.siouxfalls.org/publicworks **Sioux Falls Regional Airport** 605.336.0762 www.sfairport.com **Lincoln County Airport** 605.368.2841 **Canton Municipal Airport** 605.987.9010 Railroads BNSF www.bnsf.com E&E concretematerialscompany.com D&I www.lgeverist.com Rail to Road www.railtoroad.com



Rail Service to and from the area is provided by BNSF. A number of industrial parks throughout the region are served by BNSF; accommodating all types of materials. Foundation Park has multiple sites available with rail access. Two short line railroads serve the region as well - Ellis & Eastern and the D&I, both with transload facilities in the area. Direct connections with dock spurs and freight forwarding service are available from the railroads.





Business Climate

Unemployment Insurance Tax

	New Employer	Construction
Year 1	1.75%	6.55%
Year 2-3	1.55%	3.55%
Average experienced	1.10%	
Wage Base	\$15,000	

Employers of 4+ years are assigned an experienced rating based on the employer's benefit and contribution experience in relation to their total taxable payroll for a certain period and the remaining balance in the State fund.

Real Property Tax

Local real property taxes vary from 1 to 4 percent of the actual value of the structure, with most rates falling under 3 percent. The taxable value of a property is currently considered 85% of the market value. Property taxes are then calculated based on the taxable value of the property.

2018 Levy for the City of Sioux Falls (Commercial & Non-owner Occupied Properties)			
Water		0.024	
City		4.464	
School (Commercie	al Rate)	12.472	
County (Minnehah	a)	3.329	
Total:	\$20.289	/ \$1,000 taxable valuation	

Taxable percentages are for the City of Sioux Falls within Minnehaha County. Minnehaha County has taxable percentages of .850 for ag and .937 for non-ag. Lincoln County has taxable percentages of .850 for ag and .910 for non-ag.

Property taxes vary depending on the school district and county.

Motor Vehicle Excise Tax 4% on the purchase price of motor vehicles, recreational vehicles and motor homes.

Worker's Compensation South Dakota has traditionally been known as having one of the lowest workers compensation rates in the country. For detailed information contact the SD Department of Revenue & Regulation.

Sales & Use Tax

State	4.5%
Sioux Falls	2.0%
Sioux Falls Entertainment Tax	1.0%

50-State Comparison ... check it out:

sdreadytowork.com/tools-resources/50-state-comparison/



Resources

\$D Revenue & Regulation 605.773.3563 dlr.sd.gov

City of Sioux Falls Finance Department 605.367.8860 www.siouxfalls.org/finance

Equipment and inventory are classified as personal property and are not subject to property tax.

Revolving Economic Development & Initiative Fund

The REDI Fund is a low interest revolving loan fund for economic development providing financing assistance for qualifying startup firms, existing businesses, and businesses moving into South Dakota based on the creation of primary jobs.

The REDI Fund can provide financing for the purchase of land and the associated site improvements, construction, acquisition, and renovation of buildings; equipment; fees, services and other costs associated with construction.

The REDI Fund can provide up to 45 percent of the project cost and requires the applicant to secure the matching total funds before applying to the South Dakota Board of Economic Development, including a ten percent minimum equity contribution. The rate is fixed for the entire term of the loan, currently at two percent, unless otherwise determined by the Board of Economic Development. The loans are amortized over the useful life of the assets financed; up to twenty years for real estate and ten years for equipment, with a balloon after five years.

Property Tax Abatement

A City of Sioux Falls ordinance allows owner-occupied new industrial, distribution or research structures, or additions to these types of existing structures, to be taxed at a lower rate. This abatement ordinance results in a savings of property tax normally paid during the first five years following construction.

The following chart illustrates the percentage of taxable value used through the first five years.

Years following	% of taxable
<u>construction</u>	value used
1st	
2nd	20%
3rd	40%
4th	60%
5th	80 %
6th+	100%

A number of Minnehaha and Lincoln County communities have enacted property tax abatement ordinances. For information, contact the Lincoln or Minnehaha County Economic Development Associations at 605.339.0103.

Sale: Tax Refund

South Dakota charges sales tax on capital equipment purchases. Many of the communities offer a refund of their city's portion (generally 2%) of capital equipment/eligible furnishings. The City of Sioux Falls program allows eligible expenses to be incurred within 36 months of the project start date.

City of Sioux Falls - Sales Tax Refund Parameters:

- New construction project must add at least \$5 million to property tax base, or
- Non-realty capital assets investment of not less than \$10 million, or
- a combination of new construction & non-realty capital assets exceeding \$10 million

South Dakota Reinvestment Payment Program

This program is available to assist companies in offsetting the up-front costs associated with relocating or expanding operations and/or upgrading equipment in South Dakota. The program allows for project owners to receive a reinvestment payment, not to exceed the South Dakota sales and use tax paid on project costs, for new or expanded facilities with project costs in excess of \$20,000,000, or for equipment upgrades with project costs in excess of \$2,000,000.

South Dakota Job; Program

This program is available to assist companies in offsetting the up-front costs associated with relocating or expanding operations and/or upgrading equipment in South Dakota. The program allows for project owners to receive a South Dakota Jobs Grant for new or expanded facilities with project costs less than \$20,000,000, or for equipment upgrades with project costs less than \$2,000,000.

Port of Entry / U.S. Customs

The Port's U.S. Customs Office allows freight and passengers to clear U.S. Customs in Sioux Falls. Persons interested in accessing Port Services are encouraged to contact the Sioux Falls International Marketing Director.

Foreign Trade Zone

The Federal Government approved a Foreign Trade Zone in Sioux Falls. FTZ #220's current activated General Purpose Warehouse site is Nordica Warehouses, Inc., located at 801 South 6th Avenue. The site consists of a 125,000 square foot public dry goods heated warehouse, freezer building and cooler building. For more information, contact Nordica Warehouses at 605.336.9152. Rosenbauer-America, Inc. is FTZ #220s only Manufacturing Foreign Trade Zone site and it is located in Lyons, South Dakota. This site consists of approximately 10 acres.



Resources

Governor's Office of Economic Development 800.872.6190 or 605.773.4633 www.sdreadytowork.com

Port of Entry / Customs 605.338.3424 or 605.941.6696

City of Sioux Falls Finance Department 605.367.8860 www.siouxfalls.org/finance

Development Foundation

Resources ...

Resources

Governor's Office Of

Economic Development 800.872.6190 or 605.773.4633 www.sdreadytowork.com

Sioux Falls Development Foundation

As a non-profit development corporation, SFDF provides a variety of professional services including industry and business specific location assistance for new and expanding firms, and information on available industrial park land, buildings and sites. SFDF works in partnership with the Governor's Office of Economic Development, local municipalities, county officials, the Minnehaha County Economic Development Association, the Lincoln County Economic Development Association, the Lincoln County Economic Development Association, the USD Discovery District, as well as real estate brokers and financial institution representatives to assist you.

The Foundation owns and operates the Sioux Empire Development Parks and Foundation Park. Established in 1970, the park developments total over 2,100 acres, and are zoned I-1 or I-2. In addition, SFDF owns the commercial development Campus Crossing near the junction of I-90 and Marion Road.

Development Foundation services include:

- ... Information on Industrial Park Land, Available Sites & Buildings
- ... Connections to Local Municipal & Business Service Providers
- ... Workforce Development Services
- ... Demographics, Utility & Labor Information
- ... Area Business Listings/Directories
- ... Business & Tax Climate Data
- ... Quality of Life Information

200 North Phillips Avenue, Suite 101, Sioux Falls, SD 57104 605.339.0103 or 800.658.3373 www.siouxfallsdevelopment.com

Governor's Office of Economic Development

The Governor's Office of Economic Development's main objective is to expand primary job opportunities and enhance the quality of life for all South Dakotans. GOED works to retain and expand existing businesses, foster new businesses, facilitate business succession and recruit out-of-state businesses. The office works closely with community economic development corporations to help prepare communities for development and to expand and diversify the state's industry and economy. Additionally, GOED administers a variety of financing opportunities available to new and expanding businesses.



Startup Sioux Falls

Minnehaha County & Lincoln County Economic Development Associations

The Minnehaha and Lincoln County Economic Development Associations (MCEDA & LCEDA) represent a two-county economic development cooperative between 14 incorporated communities surrounding Sioux Falls, two county governments and the Sioux Falls Development Foundation. The organizations share staff and resources to add leadership and expertise to local economic development efforts. Working with local governments, community leaders and volunteer economic development boards, the two organizations assist communities with new business recruitment, business expansion, land development, workforce development and community development issues. Together, they provide companies with a focused, single point of contact to explore expansion or relocation opportunities within the region.

Startup Sioux Falls is a digital hub that connects entrepreneurs to the startup ecosystem and startup community in the Sioux Falls, South Dakota metro. You can think of Startup Sioux Falls as one-stop shop to learn about resources available to entrepreneurs and small business owners, to find education and networking events relevant to business owners and to read the latest news about startups in Sioux Falls and the startup ecosystem in Sioux Falls.

Zeal Center for Entrepreneurship

Zeal is where the entrepreneur's passion meets our profession. Zeal brings the area's most successful entrepreneurs and business leaders together with universities, venture capital, and civic and government agencies to increase the speed to launch and success rate of early-stage companies. If you're ready to get serious about an idea, product, or vision and get to work building a business, Zeal is where to connect.

CENTER FOR ENTREPRENEURSHIP

unche treat.



Resources

Minnehaha & Lincoln County Economic Development Associations 800.658.3373 or 605.339.0103 www.siouxfallsdevelopment.com

Zeal Center for Entrepreneurship

605.275.8000 www.REALZEAL.com

Startup Sioux Falls www.siouxfalls.eco

Additional Resources

Enterprise Institute 605.697.5015 www.sdei.org

South Eastern Council of Governments

605.367.5390 www.secog.org www.dakotabusinessfinance.com



Foundation Park



Sioux Fall; Development Foundation

200 North Phillips Avenue, #101 Sioux Falls, SD, 57104 605.339.0103 or 800.658.3373 info@siouxfalls.com www.siouxfallsdevelopment.com South Dakota's 1st Mega-site I-29 & I-90 Access Crossroads Location

Paulindatio

820+ Acre Park 700 Acres Available Now Class 1 Rail Frontage Northern Gateway to Sioux Falls 20ned I-2





An 80-acre Research Park in Northwest Sioux Falls



A resource to help grow companies in South Dakota & connect universities with innovation-driven businesses

A master-planned, high density innovation district

The USD Discovery District is an innovation community bringing together research, education and business to capitalize on the region's significant and growing medical and biotech capacity. The 80-acre District is being developed in partnership with the South Dakota Board of Regents, the University of South Dakota, the State of South Dakota, Forward Sioux Falls and the City of Sioux Falls.

U\$D Discovery District

4800 North Career Avenue, # 100 Sioux Falls, SD, 57107 605.275.8010 info@usddiscovery.com www.usddiscovery.com



Sioux Empire Development Parks

• • • provide just the address you've been looking for!



• • • and **Campus Crossing**

your retail address serving northeast Sioux Falls & the surrounding region

Sioux Empire Development Park Benefits

- ... Over 1,300 Acres
- ... Zoned I-1 for Light Industrial
- ... Protective Covenants
- ... Near the intersection of I-29 and I-90
- ... Within minutes of the Sioux Falls Regional Airport
- ... Paved Roads with Curb & Gutter
- ... Located within Sioux Falls City Limits with the benefit of Municipal Services
- ... South Dakota Certified Ready Site SEDP VIII



Major Tenants:

ADP CIGNA Citi Daktronics, Inc. **Electronic Systems, Inc. FedEx** Forum Communications **Glanbia Nutritionals Goodin Company** Graco, Inc. Nordica Warehouses Inc. Pepsi Poet LLC **Sanford Foundation** Sanford Health Sanford Research **Schwan Sales** StarMark Cabinetry Sullivan Inc. **Titan Machinery United States Postal Service** U.S. Foods Walmart Win Chill LLC Wells Fargo YRC Inc.

Resources

Sioux Falls Development Foundation

605.339.0103 or 800.658.3373 info@siouxfalls.com www.siouxfallsdevelopment.com

Minnehaha & Lincoln County Economic Development Associations

605.339.0103 or 800.358.3373 info@siouxfalls.com www.siouxfallsdevelopment.com

... including Corson Development Park

a regional rail park

Located on the BNSF mainline

Lot sizes from 3 acre to 6 acres

Immediate access to I-90

Zoned I-3

Within Brandon City limits

Municipal services

South Dakota Certified Ready Site



Park \$tats: 7 Businesses

300+ Employees

The majority of Sioux Falls' electrical needs are supplied by Xcel Energy. In the surrounding metro area, electric service is provided by Sioux Valley Energy and Southeastern Electric Cooperative.

Xcel Energy Company

Xcel Energy provides electricity to over 90 percent of the electrical customers in Sioux Falls, (approximately 87,500 residential and commercial), as well as customers in 35 rural communities for a total of approximately 92,000 customers in South Dakota. A majority of those customers reside in Minnehaha and Lincoln counties.

Xcel owns and operates three combustion turbine-generating units at the Angus C. Anson plant site, located between Sioux Falls and Brandon. The plant utilizes natural gas and is capable of providing 400 MW of power, generally used for peaking purposes on hot summer days.

Xcel Energy offers a range of rate options, including interruptible rates that can provide industrial customers with significant savings.

Sioux Valley Energy

Sioux Valley Energy provides electricity and related services to members in South Dakota and Minnesota, including the Minnehaha communities of Brandon, Hartford, Colton, Corson, Humboldt, Crooks, Lyons, Valley Springs, and portions of Sioux Falls.

Sioux Valley has more than 5,700 miles of distribution line serving more than 25,000 accounts. Besides basic central station electric services, Sioux Valley offers electrical wiring and repair, energy use advice and assistance programs, reduced rate and rebate programs for using electricity for space heating, controlled-use air-conditioning and water heating, and residential/commercial energy conservation assistance.

Southeastern Electric Cooperative

Southeastern Electric Cooperative provides electrical services to residential, commercial and industrial members who live in the southern city limits of Sioux Falls, around Harrisburg and Tea, as well as the rural areas and some communities in Lincoln, McCook, Turner Counties in addition to the rural areas of Hutchinson County on a non-profit basis. The Coop has six office and warehouse locations throughout its service area in Alcester, Marion, Parkston, Salem, Exit 68 south of Sioux Falls and Viborg to serve its members. The Coop serves 19,000 meters and is one of the fastest-growing coops in the state.

The Coop also offers incentive programs for ground source heat pumps, energy efficiency programs, offpeak heating, water heating, and all-electric heat for homes and businesses.

Resources

Xcel Energy 800.481.4700 www.xcelenergy.com

Sioux Valley Energy

800.234.1960 www.siouxvalleyenergy.com

Southeastern Electric

800.333.2859 www.southeasternelectric.com

Resources

MidAmerican Energy

605.373.6033 www.midamericanenergy.com

CenturyLink

800.603.6000 www.centurylink.com

Midco

800.888.1300 www.midco.com

NorthWestern Energy

800.245.6977 www3.northwesternenergy.com/home

\$DN Communications

800.247.1442 sdncommunications.com

Vast Broadband

888.745.2888 or 866.964.1277 www.vastbroadband.com

Alliance Communications

605.594.3411 www.alliancecom.net

Golden West Telecommunications

855.888.7777 www.goldenwest.com

SpeedConnect South Dakota

605.338.6299 www.speedconnect.com

MidAmerican Energy

MidAmerican Energy Company is an energy provider serving 760,000 electric customers and 742,000 natural gas customers in Iowa, Illinois, Nebraska and South Dakota. It is headquartered in Des Moines, Iowa. Information about MidAmerican Energy is available on the company's website, Twitter, Facebook and YouTube pages, which can be accessed via MidAmerican Energy Company's website.

NorthWestern Energy

NorthWestern Energy is a regional provider of electricity, natural gas, and related services to approximately 718,300 customers in Montana, South Dakota, and Nebraska. NorthWestern's natural gas system includes approximately 9,758 miles of transmission and distribution pipelines and storage facilities serving 168 communities and surrounding rural areas in Montana, South Dakota, and central Nebraska. This includes electric and natural gas distribution services to approximately 63,575 electric customers and 88,946 natural gas customers in 60 communities in eastern half of South Dakota. The company's corporate headquarters are located in Sioux Falls.

NorthWestern Energy is dedicated to providing safe, reliable, and cost-effective energy and services to all of its residential, commercial and industrial customers.

Telecommunication

Sioux Falls offers a strong infrastructure of telecommunications services. As a regional hub for medical, finance, call center, and retail services, the community is wired with multiple carriers for voice and data transport. Providers offer everything from the traditional residential services to redundant optical OCX capacity.

Long distance network service is provided by a number of national service providers and other independent resellers.

Point of Presence: AT&T, Midco, CenturyLink, SDN Communications, Sprint, Vast, and Verizon Business all maintain Points of Presence in the community.

Natural Gas & Telecom . . .



Lewis & Clark provides treated water to member municipalities and rural water systems from an aquifer adjacent to the Missouri River near Vermillion, SD. When completed, the System will serve 20 members with over 300,000 people in South Dakota, Iowa, and Minnesota through 337 miles of pipeline encompassing 5,000 square miles. Communities and rural water systems within the Sioux Falls MSA were connected to Lewis & Clark in 2012.

The capacity of the system when completed will be 45 million gallons per day (MGD) with the ability to expand to 60 MGD in the future.

Lewis & Clark improves the quality of life for area residents by addressing water quality, supply and infrastructure; allowing continued growth of the Sioux Falls region.





Resources

City of Sioux Falls Public Works 605.367.8600 www.siouxfalls.org/publicworks

Minnehaha Community Water Corp 605.428.3374

Lincoln County Rural Water System 605.767.2966 www.lincolncoruralwater.com

South Lincoln Rural Water 605.372.4211 www.slrws.com

Wastewater Treatment - Sioux Falls

- 917 miles of sewer pipe
- 22 lift stations
- 21 million GPD average flow
- 35 million GPD peak flow

The Sioux Falls Department of Water Reclamation oversees wastewater collection and treatment for the City. Residential and commercial flow is 90 percent of the flow contribution with high strength and industrial flow contributing approximately 1.1 percent of the total flow. The Water Reclamation Division provides collection and treatment services for two sanitary districts and two municipalities outside of the City of Sioux Falls; contributing 8.9 percent of the total flow to the system.

The Division also provides treatment for final discharge to the Big Sioux River according to the conditions of the City's National Pollutant Discharge Elimination System (NPDES) permit. The City currently has primary, secondary and tertiary treatment facilities.

Regional Sanitary Landfill

The Sioux Falls RSL, in operation since 1979, is the largest landfill in the state of South Dakota and is operated under a solid waste permit from the South Dakota Department of Environment and Natural Resources. It is located approximately 5 miles west of Sioux Falls and has a service area covering five counties (Lake, Lincoln, McCook, Minnehaha & Turner). The RSL has a total permitted area of approximately 785 acres.

Sioux Falls, in partnership with POET Biorefining-Chancellor, have taken "green" to a new level with the development of a landfill gas pipeline. The 11-mile, low-pressure pipeline provides methane gas to help power daily operations at the 120 million gallon per year POET ethanol plant. Efforts to enhance recycling along with other sustainable measures that decrease environmental impacts will help to lengthen the life of the landfill which is currently estimated to be able to accept waste until the 2070's.



Retail Sales

As the largest retail center between Denver and the Twin Cities, Sioux Falls offers the consumer vast selection of goods from thousands of retail stores scattered throughout the metro area. From quaint, eclectic one-of-a-kind shops in our regional communities and downtown Sioux Falls, to national retailers... the metro offers everything the consumer needs and wants. Employing approximately 11 percent of the metro labor force, the retail sector has a market area of 680,000+ consumers and draws shoppers from the four state area.

Major Retailers

Aldi (3) Best Buy Dick's Sporting Goods Fareway Foods (3) Hobby Lobby HomeGoods Kirkland's Lowe's Menards (2) PetSmart (2) Schoeneman's Target (2) Ulta

Ashley Home Furniture Burlington Duluth Trading Company Gap / Baby Gap HOM Furniture Hy-Vee Food Stores (7) Kohl's (2) Macy's Nyberg's Ace Hardware (5) Sam's Club Slumberland T.J. Maxx Walgreens (7) Austad's Golf Costco DSW Gordman's Home Depot JCPenney Lewis Drug (6) Marshalls Old Navy Scheels SD Furniture Mart Verizon Walmart (4)



Regional

Retail

stination

- Building Materials & Garden Supplies
- General Merchandise
- = Food Stores
- Automotive Dealers & Service Stations
- Apparel & Accessory Stores
- Furniture & Homefurnishings
- Eating & Drinking Places
- Miscellaneous Retail

... drawing shoppers from a 4-state area

The Sioux Falls Metro generated over 31% of South Dakota's taxable retail sector sales in 2018. (South Dakota Department of Revenue)

69%



Sioux Falls

Sioux Falls ranks 1st in the nation for total bank assets with \$3.1 trillion.

The second survey of the

\$5.3 billion worth of construction has occurred and 16,000+ new housing units have been built in Sioux Falls since 2010.

Building Construction - Sioux Falls

2018

(in millions)

	2010
New Residential	\$221.8
Residential Additions/Remodel	\$51.2
New Non-Residential	\$302.2
Non-Residential Additions/Remodel	\$211.4
Total Value	\$786.6
Number of Permits Issued	6,873

Source: Planning & Development Services, City of Sioux Falls



Economic Indicators

Median Existing Home Price





Monthly Apartment Rent



Range

\$650 - 900

\$750 - 1,200

\$950 - 1,400

Cost of Living Comparison

Component Weight	100%	13%	28%	10%	10% Trans-	4%	35% Misc.
weight	All Items	Food	Housing	Utilities	portation	Health	Services
Chicago, IL	121.5	100.5	155.8	92.7	123.9	101.1	112.3
Denver, CO	111.4	100.3	136.9	79.2	105.4	101.4	107.2
Minneapolis, MN	104.9	105.6	102.2	98.0	106.2	106.2	108.4
Madison, WI	104.7	105.2	109.0	98.7	100.6	119.2	101.9
St. Paul, MN	104.5	103.5	102.2	96.5	107.1	107.0	107.9
Bozeman, MT	101.8	104.5	108.2	85.9	92.8	106.3	101.8
Fargo, ND	98.6	111.9	87.6	89.1	96.6	113.6	103.7
Sioux Falls, SD	96.7	97.9	84.5	92.8	95.9	112.7	105.2
Source: Council for Communit	y & Economic Research Co	ost of Living Index			Stan Webby		

Source: Council for Community & Economic Research Cost of Living Index Inter-City Index (US Average = 100) 2nd Quarter 2018 / Published August 2018



2,800 students graduated from area high schools in May 2018

Resources

\$ioux Fall; \$chool District 605.367.5384 www.sf.kt2.sd.us

Bishop O'Gorman Catholic School 605.335.6557 www.sfcss.org

Sioux Falls Christian Schools 605. 334.1422 www.siouxfallschristian.org

Public Schools

A number of public school districts provide excellent educational opportunities for PreK through 12th grade students throughout the metro area. The largest district is the Sioux Falls School District; serving 24,800 students.

The Sioux Falls School District encompasses preschool and early childhood programs, 25 elementary schools, 5 middle schools and 5 high schools. The District also offers career exploration opportunities to Sioux Falls and metro area students through the Career & Technical Education Academy. Various specialized elementary schools are available focusing on specific curriculum and interests. Advanced and accelerated learning opportunities as well as a full continuum of Advanced Placement courses are available within the system.

Additional public school systems within the metro area bordering Sioux Falls include: Baltic, Beresford, Brandon Valley, Canton, Dell Rapids, Garretson, Harrisburg, Lennox, Tea Area, Tri-Valley and West Central.

Private Schools

46,000+ students - PreK through 12 (Sioux Falls & surrounding districts)

Sioux Falls and the metro area have additional opportunities for elementary and secondary education in non-public schools. Non-public schools have a combined enrollment of 4,200+ students and are operated by a number of religious denominations including Roman Catholic, Lutheran Wisconsin Synod, Lutheran Missouri Synod and Christian Interdenominational.

Spanish & Computer Science Immersion schools Advanced Placement classes Career & Tech Ed options Public & Private schools

Quality public and private educational opportunities abound in the **27** Sioux Falls metro . . . from PreK through medical and doctoral degrees.



Area School Districts

A number of school districts are located within the borders of the 4-county MSA including: Alcester-Hudson, Baltic, Beresford, Brandon Valley, Bridgewater-Emery, Canistota, Canton, Centerville, Chester, Dell Rapids, Dell Rapids St. Mary, Freeman, Garretson, Harrisburg, Hurley, Lennox, Marion, McCook Central, Montrose, Tea Area, Tri-Valley, Viborg and West Central.

The Harrisburg School District operates four elementary schools and a middle school within the city limits of Sioux Falls; and both the Tea Area School District and the Brandon Valley School District operate one elementary school. West Central plans to construct a school within Sioux Falls city limits in the near future.



Educational Attainment

Approximately 5,500 students earn a bachelor's degree from a South Dakota public or private college/university each May



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9 Institutions of Higher Ed in Sioux Falls 8,500 students attend institutions of higher ed in the metro area 100,000+ students attend post-secondary institutions within 150 miles of Sioux Falls

Augustana University

Private, 4 Year Liberal Arts University 70 Majors & Pre-professional specializations Masters: Education, Sports Administration & Leadership, Accountancy, Genetic Counseling Enrollment: 2,000-2,100 Average # of Graduates: 350-450 800.727.2844 | 605.274.0770 ... www.augie.edu

University of Sioux Falls

Private, 4 Year Liberal Arts College AA, Bachelors, Masters Fall Enrollment: 1,500 Average # of Graduates: 400-500 800.888.1047 | 605.331-6600 ... www.usiouxfalls.edu

Community College of Sioux Falls, a branch of The University of South Dakota

Community College & Extension Campus Certificates, Associates, Bachelors, Masters & Ph.D.'s. Annual Enrollment: 2,000-2,500 605.274.9500 ... www.sduniversitycenter.org

Southeast Technical Institute

Technical Institute - 50+ programsAA Science Degrees, Diplomas or CertificatesAnnual Enrollment:2,200-2,500Average # of Graduates:800-1,000800.247.0789 ... www.southeasttech.edu

Sanford School of Medicine of The University of South Dakota

Primary clinical campus (years 3-4) Residency programs: Internal Medicine, Pathology, Psychiatry, Child and Adolescent Psychiatry, & Transitional Average # of Graduates: 53 605.357.1300 ... www.usd.edu/med

Sioux Falls Seminary

Graduate Theological Institution Masters & Doctoral Degrees; Graduate & Non-degree Certificates Annual Enrollment: 200-250 Average # of Graduates: 35 605.336.6588 ... www.sfseminary.edu

Mount Marty College

30-month Nurse Anesthesia Graduate ProgramMaster of Science DegreeAnnual Enrollment: 100605.322.8090 ... www.mtmc.edu

University of Northwestern - Sioux Falls

Private, MN-based Liberal Arts College MBA, MOL and BS-Business Management 800.692.4020 ... www.unwsiouxfalls.com

Stewart School

Cosmetology, Esthetics & Nail Technology Education Annual Enrollment: 100 800.537.2625 ... www.stewartschool.com



3 public universities . . . located within an hour's drive of Sioux Falls

Dakota State University ... Madison, SD A National Security Agency's National Center of Academic Excellence in Cyber Operations Enrollment: 3,300 888.378.9988 ... www.dsu.edu

South Dakota State University ... Brookings, SD A land-grant university & the State's largest institution Enrollment: 12,500 800.952.3541 ... www.sdstate.edu

University of South Dakota ... Vermillion, SD The State's designated liberal arts institution & flagship university Enrollment: 10,200 877.269.6837 ... www.usd.edu









Resources

City of Sieux Falls 605.367.8800 www.siouxfalls.org

Minnehaha County 605.367.4206 www.minnehahacounty.org

Lincoln County 605.764.2581 www.lincolncountysd.org

Vital Stats

City of Sioux Falls

Incorporation	March 20, 1889
Land Use	30% residential / 70% non-residential
Area	78.21 square miles
Altitude	1,422 feet above sea level
Latitude	43°32'50"
Longitude	96°43'48"
City Employees	1,260
Uniformed Fire Fighters	195
# of Fire Stations	11
ISO Rating	#1
Police Officers	262
Average Response Time	5.25 minutes

Minnehaha County

Established	1862
Area	810 square miles
County Employees	565

Lincoln County Established Area County Employees

1867 576 square miles 169



Winter, Spring, Summer, Fall ... Sioux Falls' climate, with its 4 distinct seasons, allows for a pleasant variety and an invigorating life-style.

Something for everyone . . . 650 restaurants; a world class performance hall and interactive science center; theaters, museums, galleries; the Denny Sanford PREMIER Center; downhill skiing and snowboarding; minor league football, basketball, baseball, soccer, and hockey; a symphony orchestra; festivals, parades, parks, pools; a zoo, an indoor Ferris wheel and aquatic center . . . and SculptureWalk!

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Annual Average Temperature	45.8°F
Average Relative Humidity	71% (Noon)
Annual Precipitation	26.38 Inches
Annual Percentage of Possible Sunshine	56%
Average Annual Wind Speed	10.3 MPH
Annual Total Snow	44 Inches
Annual Heating Degree Days (65°F Base)	7,706
Annual Cooling Degree Days (65°F Base)	690
First Fall Freeze Date	September 28
Last Spring Freeze Date	Мау З

Average Temperatures - Degrees F

	Mean	High	Low
January	17	26	7
February	22	31	12
March	33	43	23
April	46	59	34
Μαγ	58	70	46
June	68	79	56
July	73	84	62
August	71	82	60
September	61	73	49
October	48	60	36
November	33	43	23
December	19	29	10

Area Outdoor Recreation

Sioux Falls is the gateway to many recreational areas throughout the state. To the north is the glacial lakes region, excellent for water activities and camping. To the west and south, stretches of the Missouri River provide beautiful scenery and an unspoiled atmosphere. South Dakota's walleye fishing on the Missouri River is considered to be the best in the United States. In the autumn, the most popular form of outdoor recreation is hunting. In South Dakota, known as the ring-neck pheasant capital of the world, tens of thousands of hunters bag their limits each season. There is also highquality waterfowl hunting in the state.

Sioux Falls is a showcase of the arts in the Upper Midwest

Festivals & Events . . . in and around the Sioux Falls area

Air Show Booster Days (Valley Springs) Canton Cycling Classic Cinco de Mayo Falls Park Fiesta Dakota Bowl Festival of Cultures Folk Off & Rib Challenge Great Plains Balloon Race Hartford Hometown Christmas Hillbilly Days (Colton) Hot Harley Nights Humboldt Threshing Show Jesse James Days (Garretson) Old Fashioned 4th of July (Lennox) Peach Festival **President's Bowl** Quarry Days (Dell Rapids) Sidewalk Arts Festival Siouxpercon **Sioux Empire Film Festival** Sioux River Folk Festival Teapot Days (Tea) Tour Sioux Falls Winter Wonderland

605 Summer Classic Beer & Music Festival Automania (Brandon) Canton Car Show Celebrate Canton CitvFest Festival of Bands First Friday's German Fest Harrisburg Davs Hartford Jamboree Days Hometown Days (Brandon) Hot Summer Nites JazzFest Main Street Days (Humboldt) Parade of Liahts PorkPalooza **Pride Festival** Riverfest Siouxland Renaissance Festival Sioux Empire Fair Sioux Falls Marathon St. Patrick's Day Parade That Sounds Decent Turner County Fair (Parker) Worthing Days



Cultural Highlight;

The **Washington Pavilion of Arts & Science** features a state-of-the-art performance hall, a multi-use "black box" theater, an OMNI theater, visual arts galleries and a Science Discovery Center with interactive exhibits.

Downtown Sioux Falls celebrates summer with **SculptureWalk**, an exciting exhibit of 59 outdoor sculptures displayed year round along the side-walks in downtown Sioux Falls. The exhibit is one of the largest year-round outdoor sculpture displays in the nation and boasts new sculptures annually from artists around the world. SculptureWalk has grown beyond downtown with additional sculptures on the University of Sioux Falls campus, works of art on display at Avera McKennan Hospital and sculptures located within the Sioux Falls Regional Airport.

The **Multi-Cultural Center** provides opportunities to learn, celebrate and share through cultural experiences. They host the annual Festival of Cultures at Falls Park and numerous other ethnic celebrations throughout the year.

Open Summer 2019, Levit at the Falls is located within the city's historic namesake, Falls Park. The area boasts a state-of-the-art outdoor concert venue, providing a permanent space to host community events and highlight local traditions.

Ring-neck pheasant capital ... of the world!

State Parks & Recreation Areas in the Region

Good Earth State Park is South Dakota's first state park in more than 40 years. Just minutes southeast of Sioux Falls, Good Earth is located within Blood Run National Historic Landmark; considered one of the oldest areas of long-term habitation within the country. The park is an important cultural site and unique nature retreat.

Beaver Creek Nature Area (Valley Springs)

Big Sioux Recreation Area (Brandon) Lake Alvin Recreation Area (Harrisburg) Lake Vermillion Recreation Area (Montrose) Newton Hills State Park (Canton) Palisades State Park (Garretson)

Minor League Sport Teams

Canaries - American Association of Independent Professional Baseball

SkyForce - NBA Gatorade League

Stampede - U.S. Hockey League

Storm - Indoor Football League

Thunder FC - National Premier Soccer League

Sioux Falls Parks & Rec

80+ Parks - 3,190 Acres of Park Land

500 Recreational Classes & Programs Soccer & Football Fields Baseball & Softball Fields Lacrosse Fields & Pickleball Courts Tennis, Basketball & Volleyball Courts Skate Parks / Skating Rinks / Ice Rinks Disc Golf Courses & Dog Parks

29 Miles of Paved Bike Paths

3 City-owned Golf Courses

7 Aquatic Centers / Swimming Pools Wading Pool / Spray Pad

5 Community Centers

Great Plains ZOO & Delbridge Museum 45-Acre Facility 1,000 Animals / 137 Species Children's Petting Zoo Carrousel & Train Rides Museum with 150 Mounted Animals

Great Bear Recreational Park Downhill **Skiing & Snowboarding** Cross-country Skiing & Tubing

Municipal Band Concerts

Hiking & Mountain Biking Trails

USS Battleship South Dakota Memorial

Mary Jo Wegner Arboretum

IcePlex & Indoor Tennis Center

Outdoor Campus Butterfly House & Marine Cove

Hospital Systems

Avera

Avera McKennan Hospital Avera Behavioral Health Center Avera Heart Hospital of South Dakota Avera Dells Area Hospital www.avera.org

Sanford Health

Sanford USD Medical Center Sanford Heart Hospital Sanford Children's Hospital Sanford Canton-Inwood Medical Center www.sanfordhealth.org

Specialty Hospitals

Life\$cape www.lifescapesd.org

Sioux Falls Specialty Hospital www.sfsh.com

Select Specialty Hospital www.selectspecialtyhospitals.com

Veteran's Memorial Hospital www.siouxfalls.va.gov

Metro Area Long Term Care

Facilities: 20 Beds: 1,399

Sioux Falls . . . recognized as the finest major medical center between Denver and the Mayo Clinic.



Home to two regional health care systems and a variety of specialty hospitals and numerous clinics, the Sioux Falls healthcare community serves people in a four-state area and beyond. The Sanford School of Medicine of The University of South Dakota is located in Sioux Falls and enhances health care in all the hospitals. Nearly 1,000 doctors staff the hospitals and clinics within the metro area.

Sanford School of Medicine

Health Care

For more than a century, the Sanford School of Medicine of The University of South Dakota has set the standard for medical education of students, residents and professionals in the state. The school's mission includes education, research and service and emphasizes family practice to help create the next generation of doctors for the state. Third- and fourth-year students learn at Avera McKennan Hospital & University Health Center, Sanford USD Medical Center and Veteran's Memorial Hospital in Sioux Falls, or hospitals in Rapid City or Yankton, South Dakota.

Health Research Centers

Avera Research Institute Sanford Research www.avera.org www.sanfordresearch.org











Sioux Falls Development Foundation

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Sioux Falls, SD 57104 800.658.3373 * 605.339.0103 info@siouxfalls.com www.siouxfallsdevelopment.com

200 North Phillips Avenue #101









